



## Electric Energy Procurement

We assist clients with the procurement of electric energy by following the these time proven steps:

### **1. Usage Review & Optimization**

- For existing sites, use historic billing data develop a complete listing of accounts and utilize time of use analysis to develop load profiles to identify any variable load, seasonal impacts, and on/off peak potential to optimize costs and aid the purchase of energy requirements
- For new sites, develop an indicative load profile

### **2. Risk Assessment & Supply Strategy**

- Prepare load forecast to match client's planning
- Develop supply strategy considering client's asset mix, risk tolerance and industry characteristics

### **3. Supply Proposal**

- Identify likely suppliers and obtain customized pricing for both supply and retail electric billing services where required
- Energy pricing and term recommendations for the client's energy supply portfolio benchmarked against forward market prices as applicable
- Evaluate resulting supply proposals and provide recommendations of the preferred arrangement in keeping with corporate strategy

### **4. Implementation**

- Assist with implementation of selected contractual arrangements
- Provide assistance to ensure proper enrollment of all accounts under the arrangements selected
- Train internal staff

### **Client Value**

1. Potential to reduce cost of energy by taking advantage of the competitive market
2. Matching energy cost characteristics with client's needs
3. Understand your facility's consumption patterns to ensure energy efficient operation and aid in preparing realistic energy cost budgets in the future
4. Support to ensure that recommendations are implemented by assisting in the negotiation and execution of the contracts and credit items

We have assisted more than 50 companies and associations procure electric energy in Alberta since 2001. We typically charge for our services on a hourly basis. We are also pleased to provide services on a fixed price basis where the total cost will vary depending on the number of accounts, etc.

### **Contact**

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